



Samarth Nm

PROGRAM MANAGER-TECH
IMPLEMENTATION

Details

Hno 164, Akshay colony, 2nd
phase, After Ravinagar, Gokul
Road, Hubli
Hubli, 580030
India
+91-8147993546
samarthnm@gmail.com

NATIONALITY

Indian

DATE OF BIRTH

11-July-1994

Links

[LinkedIN](#)

Profile

Performance driven and detail-oriented Program Manager with 6+ years of multifaceted experience in leading and executing high value strategic projects, building and deploying impactful technical products and services solutions and collaborating with diverse stakeholders in a dynamic and fast-paced business environment.

Employment History

Program Manager - Customer Implementation, actyv.ai, Bengaluru

DECEMBER 2023 – PRESENT

- Directed customer implementation of actyv products, overseeing onboarding processes, workflow creation, and customization to meet client needs.
- Managed end-to-end delivery of client projects, including requirement mapping, JIRA ticketing, daily scrums, and feature release tracking.
- Collaborated with business stakeholders to determine weightages for financial pillars in the Enterprise Health Report, crucial for calculating AI scores for enterprises using actyvScore.
- Facilitated seamless collaboration between stakeholders, engineering teams, and clients to ensure successful implementation within project timelines and objectives.

Program Manager, Razorpay, Bengaluru

JANUARY 2023 – DECEMBER 2023

- Proactively managed technical product integration and development through collaboration with internal and external stakeholders, ensuring timely delivery and resolution of real-time issues during agile product development stages.
- Led cross-functional teams to successfully develop and launch new products, resulting in significant sales boosts and adherence to project budgets.
- Spearheaded milestone projects such as Aadharpay and NCMC-Rupay contactless in collaboration with Banks and NPCI, demonstrating adeptness in implementing innovative solutions at the forefront of financial technology.
- Established and maintained effective communication channels with senior leadership, reporting program updates and seeking support to expedite program deliverables, while implementing risk management strategies that ensured 95% on-time project deliver

Program Manager-1, Amazon, Hyderabad

JANUARY 2022 – JANUARY 2023

- Led business programs within Amazon's TESS supply chain operations, driving cross-functional collaboration to enhance customer experience, optimize network efficiency, and reduce costs in e-commerce fulfillment.
- Managed automation modules for program-specific deployments in Atrops and other supply-chain products, prioritizing backlog items, updating BRDs, conducting UATs, and facilitating the onboarding of new product offerings in collaboration with product teams.

Skills

Leadership Skills

Communication Skills

Problem Solving Skills

Program Management
Techniques

People Management

Risk Management

Technical Program Management

Planning and Stakeholder
Management

Emotional Intelligence

Claircognizance

Spiritual Intelligence

Languages

English

Hindi

Kannada

Spanish

- Spearheaded the successful launch of multiple delivery/ordering windows across 130 US cities, significantly increasing volume for same-day pickups by AMZL carriers and generating a notable 38% revenue increase for Amazon, while also developing a new rate card for active PURO-Ship methods in Atrops, incorporating manifesting costs for handling light dangerous goods (LDG) serviced through the 3P carrier PUROLATOR.

Program Manager, Devkraft Technologies, Bengaluru

FEBRUARY 2021 – DECEMBER 2021

- Orchestrated end-to-end lifecycle management for various programs and products, from requirements gathering to timely delivery, incorporating user story translation, roadmap development, UI/UX design, budgeting, and progress monitoring.
- Achieved a 60% reduction in AWS server costs by strategically transitioning EC2 instances from Intel to AMD micro-processor chipsets, optimizing performance and efficiency.
- Spearheaded the conception and execution of innovative initiatives such as a productivity and attendance measurement program with 95% adoption rate, and the development of a Network Image Analytics product for TVS Motors using Amazon Tesseract, facilitating compliance score benchmarking for dealerships.

Senior Systems Engineer, Infosys, Pune

NOVEMBER 2016 – JUNE 2019

- Successfully migrated clients' customer circuits from Lease Infrastructure to Legacy Infrastructure facilitating saving of \$1M USD
- Developed and implemented Optimized Networking for the client Century Link Communications and proactively sourced new business projects, thereby bringing in continuous stream of revenue and accelerating business growth

Education

Masters in International Business, EAE Business School, Barcelona

JANUARY 2020 – JUNE 2020

- Specializing in Majors International Business and Minors Neuro-marketing
- GPA - 7.11/10

PGDM, SDMIMD, Mysore

JULY 2019 – MARCH 2022

- Specializing in Majors-Marketing and Minors-Business Analytics
- CGPA - 2.79/4

Bachelor of Engineering, BVBCET, Hubli

JULY 2012 – JUNE 2016

- Specializing in Mechanical Engineering
- GPA - 7.58/10