

RESUME

PRESENT ADDRESS:

MALLELA VENU,
H No 4-3,
CH V RAO STREET ,
SATHUPALLI,
KHAMMAM(DT),
TELANGANA-507303
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OBJECTIVE :

To acquire Challenging position in the Organization that will allow growth and personal development and eventually lead to Management Assignment.

STRENGTHS :

- Sales and Marketing professional with over 2 years experience in specialising in client relationship management and business development in the Pharmaceutical domain
- Strong analytical and communication skills with good exposure to business planning
- Good performance in target achievement, increasing local market share.
- Self motivation, strong analytical skills, planning, target oriented work.

EDUCATIONAL

QUALIFICATION

- **M.B.A from J.N.T.U Hyderabad.**
- **M.SC(ELECTRONICS) from Dr M.G.R Educational Trust - Chennai.**
- **B.SC FROM KAKATIYA UNIVERSITY.**

PROFESSIONAL

QUALIFICATION

- **ORGANIZATION1 : XL TELECOM & ENERGY LIMITED(2007-2009)**
- **ACHIVEMENTS :**
- **TRAINING BSNL & MTNL PERSONEL ON PHONE FEATURES, SERVICE PROGRAMING AND ANY SOFTWARE UPGRADATIONS.**
- **SALES AND SERVICING OF THE PRODUCT.**

- **ORGANIZATION2** : ABBOTT HEALTHCARE PVT LTD.(2009-2011)WORKING AS T.B.M. IN DIABETES TASK FORCE IN VIJAYAWADA H.Q,
 - TOUCHING THE TARGET EVERY MONTH FOR ZOMELIS FROM JUST 2 MONTHS AFTER JOINING
 - MAINTAINING GOOD RELATION SHIP WITH TOP DOCTORS IN COASTEL ANDHRA
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- **ORGANIZATION3** : NARAYANA GROUP OF INSTITUTIONS.(2014-TILL DATE) WORKING AS A ADMINISTRATIVE OFICER IN NARAYANA OLYMPIAD SCHOOL BHUBANESWAR.
 - MAINTAINING AND IMPLIMENTING THE STRATAGIES OF SCHOOL.
 - MAINTAINING GOOD RELATIONSHIP WITH WORKERS,PRO'S,STUDENTS AND PARENTS.

PERSONEL

INFORMATION

- Name : VENU MALLELA,
- Gender : Male,
- Date of birth : 15-08-1980,
- Marital status : Married ,
- Education qualification : M.Sc,M.B.A
- Languages known : Telugu, Hindi, English.
- EXPERIENCE : 6 YEARS.

I confirming that above information is true.

(M.VENU)

Place: sathupalli.

Date: