

DEVANKIT TAINGURIYA

Customer Relation Manager
(SALES)

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☎ 7610945277

📍 Manish Balana Ward no. New
43 , near bharti school , Adarsh
Colony
Suratgarh (Sriganganagar)-
335804

🦋 TECHNICAL SKILLS

MS Excel

Basic knowledge of Computer

MS-word



EXPERIENCE

PRT GLOBAL SOLUTIONS (COURSEDEES)

Customer Relation Manager (SALES)

26-Nov-2019 - 30-May-2020

KEY ROLE -

1. To sale the online learning course to both domestic and international customers.
2. Handles the sales team of 60 associate.
3. Responsible for the sales target and the quality of the associates...

GLOBIVA (RBL)

Associate (Customer service and Sales)

25-feb-2019 - 17-Nov-2019

KEY ROLE -

1. Outbound calls to those Customers who already received the credit card and have not started using it
2. Clear the doubt of Customers regarding the credit use
3. Create urgency to use the credit card as soon as possible
4. And also upsell the higher variant credit card

Rapture Energy India Pvt Ltd

Process Accociate (SALES AND LEAD GENERATION)

25 - June - 2020 - 30 - September - 2020

KEP ROLE -

1. To cold call the UK business customers for there utilities
2. Provide them different subscriptions plans from the different-different utilities suppliers
3. Maintain there contract end dates to provide them the new subscription plans



EDUCATION

SUNRISE UNIVERSITY

MECHANICAL ENGINEERING

63.03%

2019

HIGHER EDUCATION (12th)

RBSE

56.20%

2015



PERSONAL STRENGTHS

POSITIVE ATTITUDE

PROBLEM SOLVING

CAN HANDLE WORK PRESSURE EASILY

GOOD COMMUNICATION SKILLS

CONFIDENT



PERSONAL PROFILE

Date of Birth : 10-06-1996

Marital Status : Single

Nationality : Indian

Known Languages : Hindi, English

Passport : Yes