



Milind Pete

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At, Kartwadi Rly, Post- Chohotta Bazar, Tq-Akot, Dist-Akola 444101

PROFESSIONAL SUMMARY

Experienced Medical Representative who had been in Pharmaceutical Industry for 3.5 years, As well as worked with Healthcare Solution Industry as Clinical Data Analyst. Reliable, driven to succeed, and always early for every appointment.
Willing to work with a development oriented goal and challenging environment of Health Care Organization with dedicated honest efforts.

SKILLS

- Data Analysis
- Problem Solving
- Quick Learner
- Ability to work under pressure
- Teamwork and Team support
- Resilience

WORK HISTORY

- CLINICAL DATA ANALYST** *01/2017 to 03/2021*
Inventurus Knowledge Solutions Private Limited, Navi Mumbai, Maharashtra
- MARKETING EXECUTIVE** *03/2016 to 12/2016*
USV LTD | Akola, Maharashtra
- CLINICAL BUSINESS ASSOCIATE** *04/2015 to 01/2016*
Unichem Laboratories Ltd | Akola, Maharashtra
- PROFESSIONAL SALES OFFICER** *03/2013 to 012/2014*
Franco-Indian Pharmaceuticals Pvt. Ltd. | Akola, Maharashtra

EDUCATION

- D. Pharmacy** *2008*
GKIP, Akola, Maharashtra
- B. Pharmacy** *2012*
Collage of Pharmacy, Malkapur, Maharashtra

CERTIFICATION

- Central Training Program Completion from USV LTD.
- Basic in Hypertension from Hypertension Society of India.
- Economics And International Business From IBMI Berlin, Germany.(Online)
- Leadership and Team Development from IBMI Berlin, Germany. (Online)
- Excellence Award For 2018-19 Yr. IKS Health

JOB RESPONSIBILITIES

As Medical Representative

- Demonstrating and presenting products to healthcare professionals, Identifying and establishing new business.
- Strategy Implementation, Conduct marketing activities and policies to promote products and ensure a consistent marketing message.
- Build positive trust relationship to influence targeted group in the decision making process.
- Pursue continuous learning and professional development and stay up-to-date with latest medical data.
- Monitor and analyze data and market condition to identify competitive advantage.
- Promote products ethically and within compliance based on company's sales process and approved marketing strategy.
- Build and maintain strong relationship with key customers across multiple settings.

As Clinical Data Analyst :

- As Subject Matrix Expertise. (Team Coach)
- Working with Citrix as well as Oracle.
- Handling of NexGen Software (Clinical Data Management)
- On Job Training Support
- Team work (Work Allocation, Work Support, Task Evaluation, OGT Training)
- Daily huddle and updates to improve the team quality.
- Quality improvement planning for bottom performers.
- Strategy and planning for development of team
- Rotational training to team about process and medical terminologies.
- Preparation and management of training material.

PERSONAL INFO

- Date of Birth : 13/11/1987
- Language Known : Marathi, Hindi, English.
- Passport No : M2619360

DECLARATION

I hereby declare that the given information is true to the best of my knowledge and belief.

Milind Pete