



Sreenath Nair

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No. 251, KG Homes, Loganathan 2nd Street, Nanmangalam, Chennai 117

Personal Profile

Hotel General Manager with 19 years of experience in various Hospitality assignments including India and overseas

A dedicated, positive and self-motivated Hotel General Manager, having a worthy track record of effectively leading and managing all aspects of a hotel. Possess impeccable written, verbal communication skills and excellent interpersonal skills. Currently seeking a challenging and rewarding managerial career, where I can contribute my knowledge and skills for growth and development of the organization and to be able to implement solutions that meet the guest requirements using my skills and expertise.

Academic Record

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| 1. MBA (Marketing Management) | PRIST School of Business, Chennai |
| 2. B.Sc. (Hotel & Catering Management) | Periyar University, Salem - 64% |
| 3. Higher Secondary School | V.K.P. Hr. Sec. School, Colachel, Tamilnadu - 80% |
| 4. Secondary School | V.K.P. Hr. Sec. School, Colachel, Tamilnadu - 90% |

Academic Project Details

- Project Title for the Post Graduation (MBA) "Perception and Expectation of FM Radio Listeners with special reference to Radio Mirchi 98.3 FM – a study conducted in the city of Chennai"
- Project Title for Under Graduation (B.Sc. – Hotel & Catering Management) - "Balti Cuisine"

Core Skills and Knowledge

Operations Management	Staff Development	Customer Service	P&L Management
Hotel / Resort Management	Recruiting /Hiring	Guest Satisfaction	Budget Management
Multi-site Operations	Talent Optimization	Increased Occupancy	Cost Controls
Hospitality Management	Training	Customer Retention	Sales & Marketing
Food & Beverage Operations	Motivation	Quality Assurance	Asset Management
Implementation of SOP's	Employee Empowerment		Strategic Planning
Room Division Management			Revenue Management
Industrial & Institutional Catering			

Employment Record

Present Job

1. Duration: March 2019 to till date
Institution: **Hablis Hotels (120 keys 5* Business Hotel), Chennai**
Title: **General Manager - Operations**

Previous Job

2. Duration: November 2017 – February 2019
Institution: **Monroe Hotel & Suites Bahrain (151 keys 4* Deluxe Hotel)**
Holding Company: **Sahara for Tourism Management**
Title: **Operations Manager**

Other Jobs

3. Duration: December 2016 – November 2017
Institution: **Juffair Gate Hotel, Bahrain (121 keys 4* Hotel)**
Holding Company: **Blue Lotus Hospitality Management Co WLL**
Title: **Operations Manager – Food & Beverages**
4. Duration: January 2015 – December 2016
Institution: **MADO**
Holding Company: **Dream Group – Bahrain**
Title: **Operations Manager**
5. Duration: November 2013 – January 2015
Institutions: **Florida Hotel (93 keys 4*Hotel), Al Murooj Hotel (126 keys 4*Hotel),
Green Capsicum Restaurant complex and 3 Luxury Serviced Apartments**
Holding Company: **PGS Property Management Company, Bahrain**
Title: **Food & Beverages Operations Manager for the Group**
6. Duration: February 2013 – October 2013
Institution: **Imperial Suites Hotel Bahrain (66 keys 3* Hotel)**
Title: **General Manager**
7. Duration: May 2011 - February 2013
Institution: **Monroe Hotel & Suites, Bahrain (151 keys 4* Deluxe)**
Title: **Food & Beverage Manager**
8. Duration: March 2010 - May 2011
Institution: **The Palace Bahrain Hotel (47 keys 4* Boutique)**
Title: **Food & Beverage Manager**
9. Duration: April 2005 - May 2009
Institution: **Ramada Chennai / CI Marina Towers (113 keys 4* Business Hotel)**
Title: **Banquets Manager / Asst. F&B Manager**
10. Duration: March 2004 – January 2005
Institution: **Jay Pee Palace Hotels & Resorts, Agra (350 keys 5* Deluxe)**
Title: **Multi Skilled Hospitality Assistant**
11. Duration: February 2003 –January 2004
Institution: **The Residency Towers, Chennai (172 Keys 5* Deluxe)**
Title: **Hotel Operational Trainee**

Training & Professional Development Programs

- Covid-19 Guidelines by FSSAI and Parikshaan
- Awareness and Preparedness of Covid-19, online training by SAATHI (MOT – GOI) and QCI
- Catering(Level 2) - Food Safety Supervisor, certificate of competence Conducted by PARIKSHAN & FSSAI
- Train the Trainer Program, Conducted by Choice Hotels India
- Food & Health hygiene and environment safety conducted by CIEH, London & Johnson Diversey.
- Completed the training on HACCP, Food Safety and Chemical Safety.
- Attended a training program on “Complaint is a Gift”
- True Value Training Program, conducted by Indian Retail School and American Express
- Bar & Cocktail Techniques, conducted by Cocktail Academy –Portugal
- Real Remix '08 - Bartending Training, by Dabur India Ltd and Cocktail & Dreams (School of Bar & Beverage Mgt)

Achievements - Professional & Academic

- Created Covid'19 SOP's for all the departments for Hablis Hotels; successfully implemented and maintained. Achieved 100% occupancy during pandemic for 3 successive months
- Hablis Hotel Recognized and Awarded “Swachh Survekshan 2021” by Greater Chennai Corporation for best hygiene hotel & solid waste management during the pandemic.
- Developed and launched entirely new banquet sales kit for Hablis Hotels; and increased overall food & beverage revenue by 18%.
- Managed expenditure budget over BHD 65,000 and constantly came in under budget, for Monroe Hotel
- Budgeted, hired and trained over 100 employees for Juffair Gate Hotel and Monroe Hotel & Suites.
- Launched LIV Club and Cross Roads (Bahrain's preferred American Restaurant and Lounge) at Juffair Gate Hotel.
- Successfully started the franchisee operations of MADO Bahrain's first outlet in January 2015 and four more branches commenced operations in January and June 2016 respectively.
- Initiated Outdoor and Industrial Catering Services of Green Capsicum Restaurant and increased sales by 29%.
- Revamp the concept and Launched Amici - Sports Lounge in Florida Hotel , M-Lounge - a designer Lounge at Al Murooj Hotel
- Upgrade the facilities of Imperial Suites and achieved a GOP of 33 % at the end of first six months of operations.
- Created a training module on “Banquet Workshop” and modules on F&B for the waiters & supervisors
- Reduced staffs' compensation costs up to 30% (approx. BHD 7000.000 annually) by reducing the casual staffs and implementing employee training and management accountability at The Palace Hotel, Bahrain in 2010-11.
- Designed, developed the concept, menu & launched the lounge bar – Upper deck of CIMT, Chennai.
- Achieved School & District 1st in SSLC Government Board Examinations

Personal Information

Date of Birth: 30.06.1982
Sex: Male
Civil Status: Married
Passport No.: K0770635
Nationality: Indian
Languages: English, Tamil, Hindi, Malayalam
Permanent Address: #251, KG Homes, A Block, Loganathan 2nd Street, Nanmangalam, Chennai 117

Job Reference

Available on Request