

Nagaraju Patil

experiences

✉ nagarajupatil910@gmail.com 📞 8500183099 📍 kaladhar nagar, 500020 hyderabad

Education

MBA Mar 2014
Siddhartha Science and Technology JNTU Hyderabad, Narapally

BBM Oct 2008 - Apr 2011
VENKATESWARA Equation Academy, Kakatiya university, HYDERABAD

Employment

Assistant Production officer Feb 2019
Hyderabad
Responsibilities:

The Product Manager is responsible for both product planning and product marketing.
This includes managing the product throughout the Product Lifecycle, gathering and prioritizing product and customer requirements, defining the product vision, and working closely with engineering, to deliver winning products.
It also includes working with sales, marketing, and support to ensure revenue and customer satisfaction goals are met.

Responsibilities:

Define the product strategy and roadmap

Deliver MRDs and PRDs with prioritized features and corresponding justification

Work with external third parties to assess partnerships and licensing opportunities

Be an expert with respect to the competition

Develop the core positioning and messaging for the product
Set pricing to meet revenue and profitability goals

Deliver a monthly revenue forecast

Develop sales tools and collateral

Brief and train the sales force at quarterly sales meetings
Brief press and analysts and go on press tours

Act as a leader within the company

Personal details

Date of birth
August 9th, 1987

Place of birth
hyderabad

Gender
Male

Skills

Management skills
Communication skills
Problem-solving skills
Design skills

Languages

Telugu Hindi English Kanada
Tamil

Hobbies

- learning the new things and listening to the music , Long Drive, Pleasant Atmosphere,

Qualities

- Interpersonal skills. Interpersonal skills refer to qualities that help you communicate with and work well with others. ... Initiative. ... Drive and determination. ... Willingness to learn. ... Attention to detail. ... Teamwork skills. ... Leadership skills. ... Problem-solving skills.

Banking sector
Sales Manger, Hyderabad
Core Qualifications

Jan 2015 – Jan 2019

- Significant experience managing various loan operations and portfolios
- Solid knowledge of loan procedures and credit documentation
- Especially adept at dealing with complex commercial loan processes
- Ability to ably manage a large staff and delegate responsibilities
- Adept at managing client data and maintaining confidentiality
- Strong ability to multitask

Profile

I am an enthusiastic, self-motivated, reliable, responsible and hard working person. I am a mature team worker and adaptable to all challenging situations. I am able to work well both in a team environment as well as using own initiative. I am able to work well under pressure and adhere to strict deadlines.

Courses

SQL
Qlik View, Power BI.
RPA Auto mention anywhere, UI Path,
Sap Security and GRC AC Controls (EAM,ARA,BRF,ARM)
Training Under Azure Microsoft Admin,

Certificates

CII(CONFERDATION OF INIDAN INDUSTRY)

Extracurricular activities

- Foreign Languages. Knowledge of a foreign language can sometimes be the single thing that sets you apart from other candidates. ...
- Student Council. ...
- Sports. ...
- Clubs/ Organizations/ Societies. ...
- Volunteering. ...
- Peer Tutoring. ...
- Studying Abroad. ...
- Fundraising.