

RAJAT JAIN

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WORK EXPERIENCE

Currently working at Mahendra Furniche, Bangalore. (November 2020)

- Responsibility involves overall supervision of the company.
- Managing and handling over 500 customer accounts.
- Keeping track of stocks.

Client Manager, Paradigm Quartz, Bangalore (March 2020 – October 2020)

- Handling the requirements of over 100 clients.
- Identifying & resolving client issues.
- Getting new customers on board.

Marketing Intern, Dicitex Furnishings Pvt Ltd, April 2019 – May 2019

- Doing a thorough market research of the industry.
- Meeting customers, realising the problems faced and solving them.

ACADEMIC QUALIFICATION

SL No.	Education	Institute	Year of Passing	Marks
1.	Bachelor of Business Administration (BBA)	Christ (Deemed To Be University)	2020	3.33/4/00 CGPA
2	2 nd PUC (commerce)	Christ Junior College	2017	90.00%
3.	10 th (CBSE)	Delhi Public School Bangalore South	2015	9.8 CGPA (93%)

ACADEMIC PROJECTS

Title: Industrial Review Project – Cosmetic Industry, Christ University

Team Size: 3

Brief Description: Analysis of role of Cosmetic industry in India and comprehensive breakdown of 3 major players in this Industry by using various tools such as Mc Kinsey's 7 s frameworks, Porters 5 force model , financial models , SWOT etc.

Title: Entrepreneurship Development Project – Business plan, Christ University

Team Size: 2

Product Description: Space Busters is an innovative parking solution provider application which helps people find parking spots which are nearby with ease. This is an essential application for people living in metro cities where there is a space crunch and unavailability of parking spaces. So, we are here to provide parking slots in Bangalore thus making peoples life easier.

ACHIEVEMENTS

- Active participant in various **Management and Cultural Events** like Best Manager, Mock Stock, Product launch, Theatre & Street Plays, Treasure Hunts etc. Placed in **Top 3** of various Intra and Inter Collegiate Fests.
- **Judged Events** in Commerce & Business Fests in Christ Junior College as an alumnus in their Inter Collegiate Fest.
- **Position of Responsibility**
 - Student Representative, School of Business & Management, Christ University.
 - Member of Logistics and Promotions Team.
 - Member of Student Welfare Office.
- **Sports**
 - Top 10 of State Level Badminton Tournament
 - First in District level and Club Level Badminton Tournament
 - 3rd in Intra Collegiate Football Tournament

TECHNICAL SKILLS

- **Languages:** English, Hindi, Kannada, Marwari, Tamil(Basic)
- **Software:** SPSS, R Studio (Basics), Photoshop (Basics), Tally

SOCIAL RESPONSIBILITY

- **Volunteer teacher, Samarthanam Trust For disabled , January 2018 (24 Hours)**

As a volunteer I spent time with mentally challenged children to understand their needs and spread awareness about the same, recorded few books for the visually impaired people and also taught hearing impaired students how to use the computer and create their resumes. I also conducted activities and games for underprivileged primary class students.

HOBBIES & INTERESTS

- Football, Badminton, Cricket, Tennis.
- Web Design
- Gaming
- Travelling
- Dance, Acting.