



CERTIFIED ISO 9001
for Shipbuilding Division

Mazagon Dock Shipbuilders Limited
(A Govt. of India Undertaking)
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TO WHOM IT MAY CONCERN

It's my great pleasure to recommend Mr. Nripendra Neerav for the Master's program at your institute. As the Head of the Department of Commercial Division – East yard of Mazagon Dock Shipbuilders, I have known him since November'2019 and found him to be a creative, earnest & diligent professional.

His current responsibilities include devising and executing annual purchasing plans and contracts in order to procure goods and services required for the Submarine Construction & Refit Projects. His responsibilities evolved more than those of his peers mostly because, he was always looking for opportunities to improve the procurement practices in the company. I was often amazed by his suggestions for improvement. He brought in a plethora of innovative ideas and successfully delivered one of the most challenging task of implementing GeM (Government e-Market Place) in the department. He was one of members in creating the Manual for assimilation of GeM into the existing procurement procedures.

He manages teams of operators to get the figures, reports and delivery schedules updated which are a great tool while liaising with other departments and the customer (Indian Navy). His way of handling the strategic relationship with various vendors has given us an upper hand in many negotiations during various contracts.

Mr. Nripendra Neerav has significant professional experience under his belt, which makes him the strong achiever he is today. He has keen analytical skills, an inquiring mind and a strong passion for the procurement practices. He has shown a capacity for problem solving and an ability to think on his feet, often in stressful or time constraint situations. Though comparatively young for his role, Nripendra is mature, reliable and has strong interpersonal skills that makes him a dedicated and versatile employee.

I was happy to know his aspirations for higher education and believe that he will be able to make the most out of program and would be valuable fit at your institution. I strongly recommend him for his studies at your esteemed institution.

Please feel free to reach out for any queries.

Sincerely,

M C Jayaprakash
Additional General Manager (C-EY)

एम. सी. जयप्रकाश
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MAZAGON DOCK SHIPBUILDERS LIMITED