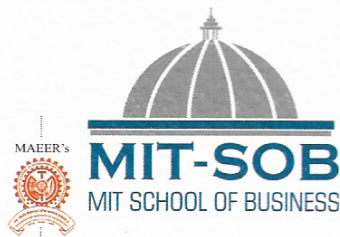


MAEER's

ESTD: 1987

MIT SCHOOL OF BUSINESS PUNE INDIA



The Executive President & Director General and the Members
of the Managing Trust of Maharashtra Academy of
Engineering and Educational Research (MAEER), Pune,
are pleased to award this Certificate to

Ishan Gautam

of

MIT School of Business, Pune
for having passed the examination of the
AICTE Approved two year full time

**Post Graduate Diploma in Management
(PGDM - Marketing)**

with *First* class

in 2011

In testimony whereof are set the
seal of the School and signature of the
Executive President & Director General, MAEER.

19.11.2011

Prof. Dr. Vishwanath D. Karad
Executive President and Director General

21-

Rahul V. Karad
Executive Director

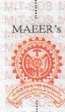
APJ

Prof. (Gp. Capt.) D. P. Apte
Director

Date: 7th Jan. 2012



No.: 0607

MIT-SOB
MIT SCHOOL OF BUSINESS

STATEMENT OF MARKS

POST GRADUATE DIPLOMA IN MANAGEMENT

(2 years Full Time Autonomous Program approved by A.I.C.T.E.)

Seat No.: 45

PR No.: 2701146

Name: Ishan Gautam

Year: April, 2010

PGDM - Marketing

Semester - I

Sub Code	Subject	Marks Out of	Marks Obtained	Grade
101	Accounting for Managers	100	62	B
102	Business Economics	100	65	B
103	Statistics and Research Methodology	100	58	B
104	Human Dynamics	100	58	B
105	Marketing Management	100	71	A
Total (Out of 500)			314	

Result - Pass Percentage:- 62.8

Foundation - Pass*

Repetitions :- Semester I :- NIL

* Repeat Attempt, F - Fail, MUP - Make Up Project, + - MUP for Attendance.

Grade Score: A>=80 percentile, B = 10 to 80 percentile, C=<10 percentile, D = Fail

Controller of Examinations

Date: 13 MAY 2010

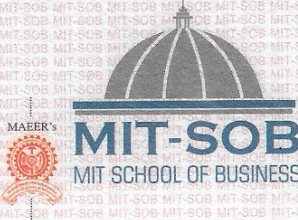


Director

MAEER's (Estd.: 1983)

MIT SCHOOL OF BUSINESS PUNE INDIA

No. 0671



STATEMENT OF MARKS

POST GRADUATE DIPLOMA IN MANAGEMENT

(2 years Full Time Autonomous Program approved by A.I.C.T.E)

Seat No. : 45

PR No. : 2701146

Name : Ishan Gautam

Year : May, 2010

PGDM - Marketing

Semester - I

Sub Code	Subject	Marks Out of	Marks Obtained	Grade
101	Accounting for Managers	100	62	B
102	Business Economics	100	65	B
103	Statistics and Research Methodology	100	58	B
104	Human Dynamics	100	58	B
105	Marketing Management	100	71	A

Semester - II

201	Business Information Systems	100	64	A
202	Financial Management	100	56	B
203	Operations Research	100	56	B
204	Production Management	100	58	B
205	Business Law	100	58	B

Total (Out of 1000) 606

(Sem. I :- 314/500) (Sem. II :- 292/500) Percentage:- 60.6

Result -

First Class

Foundation - Pass*

Repetitions :-

Semester I :- NIL

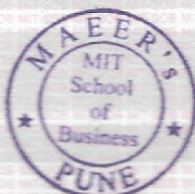
Semester II :- NIL

* Repeat Attempt, MUP - Make Up Project, D - Fail, E - Fail, F - Fail, † - MUP for Attendance.

Grade Score: A>=80 percentile, B = 10 to 80 percentile, C<10 percentile, # - Cleared Through MUP.

Controller of Examinations

Date : 15 NOV 2010



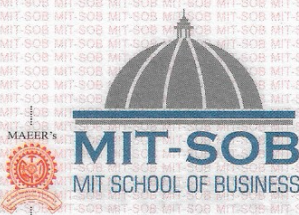
Director

S. No. 123, " Saraswati Vishwa Building", Paud Road, Kothrud, Pune - 411 038, INDIA
Tel : +91-020-32900979. Fax : +91-020-25457748

MAER's (Estd.: 1983)

MIT SCHOOL OF BUSINESS PUNE INDIA

No.: 0850



STATEMENT OF MARKS

POST GRADUATE DIPLOMA IN MANAGEMENT

(2 years Full Time Autonomous Program approved by A.I.C.T.E.)

Seat No.: 45

PR No.: 2701146

Name: Ishan Gautam

Year: December, 2010

PGDM - Marketing

Semester - III

Sub Code	Subject	Marks Out of	Marks Obtained	Grade
M - 08	Sales & Distribution in Dev. Economies	100	66	B
M - 09	International Business Management	100	64	B
M - 11	Market Research	100	67	B
M - 13	Strategic Business Management	100	59	B
M - 19	Advertising & Brand Management	100	64	B

Total :- Sem I :- 314/500 Sem II :- 292/500 Sem III :- 320/500

Result:- Foundation:- Pass*

First Year:- First Class Percentage:- 60.6

Second Year:- To be declared after Semester IV.

Repetitions :- First Year:- NIL

Semester III:- NIL

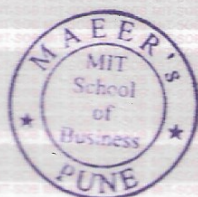
Audited Subject:- NIL

* Repeat Attempt, F - Fail, MUP - Make Up Project, † - MUP for Attendance.

Grade Score: A>=80 percentile, B = 10 to 80 percentile, C<10 percentile, D = Fail

Controller of Examinations

Date: 28 FEB 2011

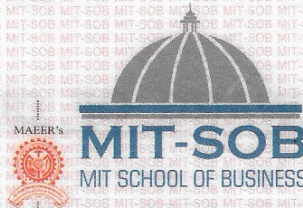


Director

MAEER's (Estd.: 1983)

MIT SCHOOL OF BUSINESS PUNE INDIA

No.: 1020



STATEMENT OF MARKS

POST GRADUATE DIPLOMA IN MANAGEMENT

(2 years Full Time Autonomous Program approved by A.I.C.T.E.)

Seat No.: 45

PR No.: 2701146

Name: Ishan Gautam

Year: March, 2011

PGDM - Marketing

Semester III

Sub. Code	Subject	Marks Out of	Marks Obtained	Grade
M - 08	Sales & Distribution in Developing Economies	100	66	B
M - 09	International Business Management	100	64	B
M - 11	Market Research	100	67	B
M - 13	Strategic Business Management	100	59	B
M - 19	Advertising & Brand Management	100	64	B

Semester IV

M - 02	Services Marketing	100	58	B
M - 03	Relationship Management	100	53	B
M - 06	Industrial Marketing	100	55	B
M - 07	Country Risk Analysis	100	50	B
M - 12	Public Relations and Event Management	100	50	B
Project	Project	100	73	A

(Sem I :- 314/500)

(Sem II :- 292/500)

(Sem III :- 320 /500)

(Sem IV :- 339 /600)

Grand Total :- 1265/2100

Percentage :- 60.2

Grade Points:- 3.29

Overall Grade:- B

Result:-

First Class

Foundation - Pass*

Repetitions:- First Year :-

NIL

Second Year:-

NIL

Audited Subject :- Sem III :-

NIL

Sem IV :-

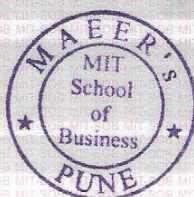
NIL

* - Repeat attempt, MUP - Make Up Project, D - Fail, E - Fail, F - Fail, # - Cleared Through MUP.

Grade Score : A >=80 percentile, B = 10 to 80 percentile, C < 10 percentile.

Controller of Examinations

Date : 01 JUL 2011



Director

S. No. 123, "Saraswati Vishwa Building", Paud Road, Kothrud, Pune - 411 038. INDIA

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