

On the recommendation of the Academic Council

ITM University Gwalior

hereby confers the degree of

Master of Business Administration

Upon

Deepak Pal

Who has successfully completed in the year **2014** the requirements prescribed under the regulations for the award of this degree with a Cumulative Grade Point Average of **6.29** on a 10 point scale.

Given under the seal of the University on **01.10.2015**

at Gwalior in the Republic of India.

आईटीएम यूनिवर्सिटी ग्वालियर

विद्या परिषद् की अनुशंसा पर

मास्टर ऑफ बिजनेस एडमिनिस्ट्रेशन

की उपाधि

दीपक पाल

को, जिन्होंने इस उपाधि की अवाप्ति हेतु विनियम विहित अपेक्षाओं को सन् २०१४ में सफलतापूर्वक पूरा कर लिया है, एतद्वारा प्रदान करता है।

१० अंकीय मापक्रम में इनका संचित कोटि अंक माध्य ६.२९ है।

विश्वविद्यालय की मुद्रा अंकित कर यह उपाधि दिनांक ०१.१०.२०१५ को

ग्वालियर भारतीय गणराज्य में प्रदान की गई।



Vice-Chancellor

कलपति

Checked by: Full Name: Robin Madhe
Designation: office Assistant

Signature & Date 3/5/16

Checked by: Full Name: Yashpal Singh JAT
Designation: office SUPD.

Signature & Date 14/5/16

Registrar

Dy. Registrar

Asst. Registrar

Issued on 11-09-2017

ITM UNIVERSITY • GWALIOR • MP • INDIA

Established by the State Legislative Act of Madhya Pradesh Govt. Under 2 (f) of the University Grant Commission (UGC) Act and notified vide letter No. F. No. 8 – 21/2011 (CPP – I / PU) dated 16/8/11 and approved/recognised by concerned statutory bodies of Govt. of India and the State. Member of Association of Indian Universities (AIU).



ITM UNIVERSITY GWALIOR, MP, INDIA

ITM University Campus, N.H. 75, Bypass, Jhansi Road, Gwalior – 474001, (M.P.) India.



S. NO. 17001

STATEMENT OF GRADE

EXAM Nov.2013

ENROLLMENT NO. ITMMG12S0022 CENTER School of Management

CANDIDATE'S NAME Deepak Pal

FATHER'S NAME Prabhudayal Pal MOTHER'S NAME Pushpa Pal

PROGRAMME Master of Business Administration SESSION 2013-14

ROLL NO.	MBAN1MG12022	SEMESTER	I	STATUS	Ex	
CODE	SUBJECT			TOTAL CREDIT	CREDIT EARNED	GRADE
101[T]	Managing>>			3	3	C
102[T]	Fundamentals of Financial Accounting>>			3	3	B
103[T]	Corporate Communication			3	3	C
104[T]	Economics for Managers>>			3	3	C
105[T]	Business Mathematics			3	3	E
106[T]	Business Environment>>			3	3	D
107[T]	Research Methodology - I>>			3	3	E
108[P]	Workshop on Computer Application in Management>>			1	1	B
TOTAL CREDITS				22	22	

SEMESTER	I	II	III	IV	V	VI	VII	VIII	IX	X	FINAL CGPA
SGPA	6.50										
CGPA	6.50										

Result: PASS

Issue Date: 24 Jul 2015



(Signature)

Rajeev

(Signature)

(Signature)

IMPORTANT GUIDELINES

1. In case of any errors in the Grade card, please refer it back to Controller (Exams) ITM UNIVERSITY GWALIOR within 15 days along with the original grade card.
2. # Indicates Grace in the subjects
 >> Carried forward grade from previous exam.
 φ Cancelled under unfair Means (UFM).
3. The letter grades and the corresponding grade points are as follows.

Grade	Grade points	*Equivalent Marks %	Remark
A+	10	90-100	Excellent
A	9	80-89	Very Good
B	8	70-79	Good
C	7	60-69	Fair
D	6	50-59	Average
E	5	40-49	Pass
U	0	Below-40	Fail in Subject
M	4	30-39	Marginal**
F	0		Fail in Semester/trimester
W	0		Failure due to insufficient attendance in course
I	0		Incomplete
X	0		Debarred

*Based on absolute marking system rounded to nearest integer.

**Applicable only for 1st year subjects of UG courses. Student will be considered pass if he/she secures marginal grade i.e. M during 1st year in any two subjects (theory and practical of a subject shall be treated as separate subjects) condition to securing overall CGPA 5 and above.

4. The Semester/Trimester Grade Point Average (SGPA) is calculated as under:-

$$SGPA = \frac{\sum_{i=1}^n C_i P_i}{\sum_{i=1}^n C_i}$$

Where C_i is the number of credits offered in the i th subject of a semester/trimester for which SGPA is to be calculated, P_i is the corresponding grade point earned in the i th subject and n is number of subjects in the semester/trimester.

5. The Cumulative Grade Point Average (CGPA) is calculated as under:

$$CGPA = \frac{\sum_{j=1}^m SG_j NC_j}{\sum_{j=1}^m NC_j}$$

where SG_j is SGPA earned in the j th semester/trimester, NC_j is total credit allotted to the j th semester/trimester and m is the number of semester/trimester till which CGPA is calculated.

6. The conversion from CGPA to equivalent percentage is calculated as under:

Equivalent percentage marks = CGPA obtained x 10


Dy. REGISTRAR
 ITM UNIVERSITY
 Assistant Registrar
 Gwalior (M.P.)



ITM UNIVERSITY GWALIOR, MP, INDIA

ITM University Campus, N.H. 75, Bypass, Jhansi Road, Gwalior – 474001, (M.P.) India.



S. NO. **13771**

STATEMENT OF GRADE

ENROLLMENT NO. ITMMG12S0022 EXAM Nov 2012
CANDIDATE'S NAME Deepak Pal CENTER School of Management
FATHER'S NAME Prabhudayal Pal MOTHER'S NAME Pushpa Pal
PROGRAMME Master of Business Administration SESSION 2012 - 2013

ROLL NO.	MBAN1MG12022	SEMESTER	Trimester I	STATUS	Regular	
CODE	SUBJECT			TOTAL CREDIT	CREDIT EARNED	GRADE
101[T]	Managing			3	3	C
102[T]	Fundamentals of Financial Accounting			3	3	B
103[T]	Corporate Communication			3	0	U*
104[T]	Economics for Managers			3	3	C
105[T]	Business Mathematics			3	0	U*
106[T]	Business Environment			3	3	D
107[T]	Research Methodology - I			3	3	E
108[P]	Workshop on Computer Application in Management			1	1	B
TOTAL CREDITS				22	16	

SEMESTER	I	II	III	IV	V	VI	VII	VIII	IX	X	FINAL CGPA
SGPA	4.86										
CGPA	4.86										

Result: FAIL In *



Issue Date: 18 Dec 2013

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S. NO. 17000

STATEMENT OF GRADE

EXAM Feb-2014

ENROLLMENT NO. ITMMG12S0022 CENTER School of Management

CANDIDATE'S NAME Deepak Pal

FATHER'S NAME Prabhudayal Pal MOTHER'S NAME Pushpa Pal

PROGRAMME Master of Business Administration SESSION 2013-14

ROLL NO.	MBAN1MG12022	SEMESTER	II	STATUS	Ex	
CODE	SUBJECT			TOTAL CREDIT	CREDIT EARNED	GRADE
201[T]	Business Legislation>>			3	3	D
202[T]	Financial Management>>			3	3	E
203[T]	Human Resource Management>>			3	3	D
204[T]	Organizational Behaviour			3	3	E
205[T]	Delivering Customer Value Through Marketing>>			3	3	D
206[T]	Macro Economics>>			3	3	D
207[T]	Operations Management>>			3	3	E
208[P]	Workshop on Business Drafting>>			1	1	C
209[P]	Workshop on SPSS>>			1	1	C
210[P]	Workshop on E-Views>>			1	1	B
TOTAL CREDITS				24	24	

SEMESTER	I	II	III	IV	V	VI	VII	VIII	IX	X	FINAL CGPA
SGPA	6.50	5.79									
CGPA	6.50	6.13									

Result: PASS

Issue Date: 24 Jul 2015



(Signature)

Rajeev

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ITM UNIVERSITY GWALIOR, MP, INDIA

ITM University Campus, N.H. 75, Bypass, Jhansi Road, Gwalior – 474001, (M.P.) India.



S. NO. **15044**

STATEMENT OF GRADE

EXAM Feb. 2013

ENROLLMENT NO. ITMMG12S0022 CENTER School of Management

CANDIDATE'S NAME Deepak Pal

FATHER'S NAME Prabhudayal Pal MOTHER'S NAME Pushpa Pal

PROGRAMME Master of Business Administration SESSION 2012 - 2013

ROLL NO.	MBAN1MG12022	SEMESTER	Trimester II	STATUS	Regular	
CODE	SUBJECT			TOTAL CREDIT	CREDIT EARNED	GRADE
201[T]	Business Legislation			3	3	D
202[T]	Financial Management			3	3	E
203[T]	Human Resource Management			3	3	D
204[T]	Organizational Behaviour			3	0	U*
205[T]	Delivering Customer Value through Marketing			3	3	D
206[T]	Macro Economics			3	3	D
207[T]	Operations Management			3	3	E
208[P]	Workshop on Business Drafting			1	1	C
209[P]	Workshop on SPSS			1	1	C
210[P]	Workshop on E-Views			1	1	B
TOTAL CREDITS				24	21	

SEMESTER	I	II	III	IV	V	VI	VII	VIII	IX	X	FINAL CGPA
SGPA	4.86	5.17									
CGPA	4.86	5.02									

Result: FAIL In *



Issue Date: 13 May 2014

Seal

Donnan

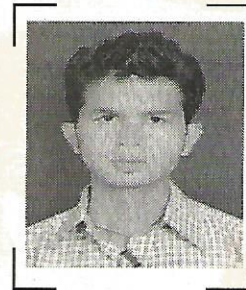
Dr. Jyoti

Gksharma



ITM UNIVERSITY GWALIOR, MP, INDIA

ITM University Campus, N.H. 75, Bypass, Jhansi Road, Gwalior – 474001, (M.P.) India.



S. NO. **15145**

STATEMENT OF GRADE

EXAM June 2013

ENROLLMENT NO. ITMMG12S0022 CENTER School of Management

CANDIDATE'S NAME Deepak Pal

FATHER'S NAME Prabhudayal Pal MOTHER'S NAME Pushpa Pal

PROGRAMME Master of Business Administration SESSION 2012 - 2013

ROLL NO.	MBAN1MG12022	SEMESTER	Trimester III	STATUS	Regular	
CODE	SUBJECT			TOTAL CREDIT	CREDIT EARNED	GRADE
301 [T]	Strategic Management			3	3	D
302 [T]	RM and DA through Excel			3	3	E
303 MM[T]	Integrated Marketing Communication			3	3	E
304 MM[T]	Sales Management			3	3	D
305 MM[T]	Consumer Oriented Marketing of Services			3	3	C
306 MM[P]	Workshop on Marketing Engineering - I			1	1	D
303 HR[T]	Employee Training and Development			3	3	D
304 HR[T]	Measuring Human Resource			3	3	C
305 HR[T]	Competency Mapping			3	3	D
306 HR[P]	Workshop on HR			1	1	C
TOTAL CREDITS				26	26	

SEMESTER	I	II	III	IV	V	VI	VII	VIII	IX	X	FINAL CGPA
SGPA	4.86	5.17	6.04								
CGPA	4.86	5.02	5.39								

Result: PASS



Issue Date: 13 May 2014

(Seal)

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S. NO. **15249**

STATEMENT OF GRADE

EXAM Nov. 2013

ENROLLMENT NO. ITMMG12S0022 CENTER School of Management

CANDIDATE'S NAME Deepak Pal

FATHER'S NAME Prabhudayal Pal MOTHER'S NAME Pushpa Pal

PROGRAMME Master of Business Administration SESSION 2012 - 2013

ROLL NO.	MBAN1MG12022	SEMESTER	Trimester IV	STATUS	Regular	
CODE	SUBJECT			TOTAL CREDIT	CREDIT EARNED	GRADE
401[T]	Management Science			3	3	E
402[T]	Total Quality Management			3	3	D
403-MM[T]	Brand Management			3	3	E
404-MM[T]	International Marketing			3	3	D
405-MM[T]	Consumer Behavior			3	3	E
406-MM[P]	Workshop on Marketing Engineering-II			3	3	C
403-HR[T]	Organization Development			3	3	C
404-HR[T]	Compensation & Reward Management			3	3	C
405-HR[T]	Labor Legislations			3	3	C
406-HR[P]	Workshop on HRM			1	1	C
407[P]	Summer Training Project Viva Voce			3	3	C
TOTAL CREDITS				31	31	

SEMESTER	I	II	III	IV	V	VI	VII	VIII	IX	X	FINAL CGPA
SGPA	4.86	5.17	6.04	6.23							
CGPA	4.86	5.02	5.39	5.64							

Result: PASS



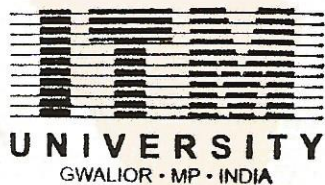
Issue Date: 16 May 2014

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ITM UNIVERSITY GWALIOR, MP, INDIA

ITM University Campus, N.H. 75, Bypass, Jhansi Road, Gwalior – 474001, (M.P.) India.



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S. NO. **33882**

STATEMENT OF GRADE

EXAM Feb.2014

ENROLLMENT NO. ITMMG12S0022 CENTER School of Management

CANDIDATE'S NAME Deepak Pal

FATHER'S NAME Prabhudayal Pal MOTHER'S NAME Pushpa Pal

PROGRAMME Master of Business Administration SESSION 2013-14

ROLL NO.	MBAN1MG12022	SEMESTER	- Trimester V	STATUS	Regular	
CODE	SUBJECT			TOTAL CREDIT	CREDIT EARNED	GRADE
501[T]	Entrepreneurship Development			3	3	D
502[T]	Corporate Training			3	3	D
503[P]	Workshop on Entrepreneurship			1	3	C
TOTAL CREDITS				7	7	

SEMESTER	I	II	III	IV	V	VI	VII	VIII	IX	X	FINAL CGPA
SGPA	6.50	5.79	6.40	6.23	6.14						
CGPA	6.50	6.13	6.23	6.23	6.22						

Result: PASS

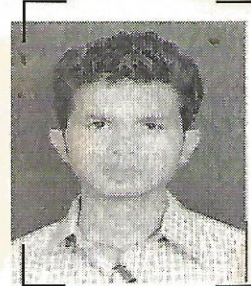


Issue Date: 04 Sep 2017



ITM UNIVERSITY GWALIOR, MP, INDIA

ITM University Campus, N.H. 75, Bypass, Jhansi Road, Gwalior – 474001, (M.P.) India.



S. NO. **24097**

STATEMENT OF GRADE

EXAM June-2014
 ENROLLMENT NO. ITMMG12S0022 CENTER School of Management
 CANDIDATE'S NAME Deepak Pal
 FATHER'S NAME Prabhudayal Pal MOTHER'S NAME Pushpa Pal
 PROGRAMME Master of Business Administration SESSION 2013-14
 Specialisation (Dual): 1. Human Resource Management 2. Marketing

ROLL NO.	MBAN1MG12022	SEMESTER	Trimester VI	STATUS	Regular	
CODE	SUBJECT			TOTAL CREDIT	CREDIT EARNED	GRADE
601[T]	Management Information System			2	2	C
602[T]	Corporate Creativity and Innovation			2	2	C
603A[P]	Dissertation			20	20	C
TOTAL CREDITS				24	24	

SEMESTER	I	II	III	IV	V	VI	VII	VIII	IX	X	FINAL CGPA
SGPA	6.50	5.79	6.04	6.23	6.14	7.00					6.29
CGPA	6.50	6.13	6.10	6.14	6.14	6.29					

Result: PASS

Issue Date: 03 Oct 2015



(Signature)

Rajeev

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